



änergy
fun engineers pte. ltd.

Company Registration No. 200403896W



Mr Christian
Leadership & Coaching

Christian, a native German who is a Singapore PR has been living in Singapore since August 1995. He is able to contribute with entrepreneurial spirit and having a clear and proven track record in developing, expanding, successfully managing and leading regional organisations in high-tech industry sectors.

Christian was Group Managing Director Asia – Pacific with a Singapore high tech solution provider for manufacturing solutions based on SaaS – IT, he also worked with industrial suppliers understanding their requirements in terms of team coaching and leadership. He was spearheading a group of 4 companies servicing manufacturing solutions involving capital equipment for various industry sectors. Special Focus was on the business growth solutions with true entrepreneurial spirit.

Having experience to lead a team of 60 plus engineers, sales & marketing and finance plus auxiliary staff in the region by pragmatic coaching and relationship building across cultures he is able to share his expertise with his participants.

Christian's Leadership Philosophy – ABCDE: Alignment; Belief; Constant Communication; Decisiveness and Empowerment.

He set-up and took ownership of China / Thailand operations with strong profitability and bottom lines and continuously conceptualise, improve and execute the business strategies and plans needed to contribute to the business growth targets within the APAC region. He turned operations around and improved bottom lines and In addition he identify and drive market and strategic supplier partnership opportunities to develop new services, markets and key accounts in APAC including driving the brand and vision and related business development initiatives in APAC including marketing, market research and competitive intelligence activities.

Christian possesses of the following management skills, which he builds the coaching courses he conducts:

Inter-cultural and inter-disciplinary / Leadership and Team-orientation / Sales & Marketing / Finance P&L and BS / Order Admin and Execution / Negotiation on highest levels / Distribution Channel Partner Management / Customer orientation and focus / Solution provider / Solution seeker and pragmatic problem solver

The leadership and coaching course will focus on above ABCDE principles supported by a vast experience of professional successes.